



Connectivity Companies In Focus

In our quarterly feature, Companies in Focus, we highlight leading companies in the Connectivity landscape whose recent achievements are making waves in our industry, casting the spotlight on companies that are setting unprecedented benchmarks and shaping our future.

Featured Companies:

Anterix

KORE

LANTRONIX

Rakuten Symphony

samsara

sigfox
0G Technology

flo.
LIVE

Telit
Cinterion

vantiva
Pushing the edge

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LANTRONIX

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Lantronix is shaping the future of IoT and secure networking with cutting-edge connectivity solutions.

In Q1 of fiscal 2025, the company reported \$34.4 million in revenue, reinforcing its steady growth despite market challenges. A major step forward came with its acquisition of DZS's NetComm Enterprise IoT portfolio, strengthening its 5G capabilities and expanding its reach in enterprise IoT. Further solidifying its leadership, CEO Saleel Awsare was named "IoT Company CEO of the Year," a testament to Lantronix's impact on the industry.

With a focus on innovation and expansion, the company continues to redefine intelligent connectivity.



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Sigfox, a pioneer in low-power IoT connectivity, is advancing sustainable and cost-efficient IoT solutions through its parent company, UnaBiz.

The launch of the SubOG program in January 2025 introduces an ultra-low-cost, energy-efficient approach to IoT deployments, leveraging Sigfox OG technology to drive large-scale adoption. This initiative aligns with the growing demand for sustainable connectivity solutions, reinforcing Sigfox's position as a key enabler of massive IoT.

With continued innovation in low-power networks, Sigfox is set to expand its impact across industries, facilitating seamless, scalable, and eco-friendly IoT applications.



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Telit Cinterior continues to lead the IoT industry with cutting-edge connectivity and AI-driven solutions.

In early 2025, the company expanded its deviceWISE AI Suite with NVIDIA-powered tools designed to enhance manufacturing and industrial IoT applications, improving efficiency and profitability. Additionally, its ME310M1-W1 module received approval from two major U.S. mobile network operators, unlocking global deployment opportunities for LPWA solutions. These advancements reinforce Telit Cinterior's role in driving seamless, intelligent IoT connectivity.

With ongoing innovation, the company is set to shape the next generation of smart industrial solutions.



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Samsara is revolutionizing connected operations with AI-driven solutions that enhance safety, efficiency, and visibility across industries.

In the beginning of 2025, the company deepened its partnership with Stellantis, enabling seamless, hardware-free access to vehicle telematics data across millions of European vehicles. Meanwhile, the launch of Samsara Intelligence introduced advanced AI tools designed to optimize frontline operations and streamline workflows.

These innovations highlight Samsara's dedication to transforming fleet management and industrial automation. With continuous advancements and strategic collaborations, the company remains at the forefront of smart, data-driven operations.



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KORE is a trailblazer in IoT connectivity, delivering innovative solutions for enterprises worldwide.

Recently, its In-Vehicle Video solution won the "Connected Car Product of the Year" award at the 2025 IoT Breakthrough Awards, showcasing its leadership in fleet management and driver safety. In addition to this recognition, KORE successfully completed its restructuring plan in Q3 2024, posting a slight revenue increase and tightening its outlook on 2024 financial results.

These efforts underscore KORE's commitment to growth and profitability while expanding its position in the rapidly evolving IoT landscape.



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Anterix is a leader in the private wireless broadband space, empowering industries with advanced connectivity solutions.

The company recently celebrated the FCC's approval of a Notice of Proposed Rulemaking to expand the 900 MHz broadband segment, a move that could benefit utilities and critical infrastructure. Additionally, Anterix secured a significant contract with the Lower Colorado River Authority to provide expanded wireless communication capabilities through additional 900 MHz licenses.

As it heads into its Q3 FY2025 earnings call in February, Anterix remains focused on enhancing its spectrum portfolio and driving growth in mission-critical sectors.

Rakuten Symphony

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Rakuten Symphony continues to drive innovation in telecom and cybersecurity with two major developments.

In early 2025 the company partnered with Telkom Kenya and Airspan to advance Open RAN testing and knowledge transfer, reinforcing its commitment to open, interoperable networks. Additionally, the end of 2024 saw Rakuten Symphony launch Rakuten Maritime, a comprehensive cybersecurity service designed to protect maritime operations against evolving cyber threats.

These initiatives showcase Rakuten Symphony's dedication to transforming global connectivity and security, positioning it as a leader in next-generation telecom solutions.



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Vantiva is strategically reshaping its business to focus on its core Connected Home division.

In December 2024, the company announced plans to sell its Supply Chain Solutions (SCS) division to Variant Equity for \$40 million, marking a key step in its transformation. This sale, advised by BCLP in January 2025, will allow Vantiva to sharpen its focus on expanding connected home solutions.

Additionally, Vantiva's recent alignment with regulatory changes, such as the FCC's approval of the 900 MHz broadband expansion in January 2025, positions the company to capitalize on advanced connectivity for smart home technologies.



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floLIVE continues to cement its leadership in global IoT connectivity, earning recognition as the 2025 Global IoT Cloud Company of the Year for the second consecutive year. This award highlights the company's robust cellular connectivity network and comprehensive endpoint management platform.

In addition, floLIVE was named a Champion Vendor for Private Network Software in Kaleido Intelligence's 2024 Private Network Vendor Hub report, solidifying its position in private network connectivity.

With its innovative solutions and industry recognition, floLIVE is poised to shape the future of IoT infrastructure and connectivity on a global scale.

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Should We **Focus** on Your Company?

Is your organization setting industry benchmarks and pushing the envelope of innovation?

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