In our quarterly feature, Companies in Focus, we highlight leading companies in the Connectivity landscape whose recent achievements are making waves in our industry, casting the spotlight on companies that are setting unprecedented benchmarks and shaping our future.

Featured Companies:







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In a strategic collaboration with IDEMIA Secure Transactions, Velos IoT is enhancing global IoT connectivity through secure, simplified eSIM solutions.

Announced in March 2025, this partnership will streamline device onboarding and bolster security for IoT deployments across various sectors. By integrating IDEMIA's advanced subscription management capabilities, Velos is positioning itself to meet the rising demand for scalable, secure global connectivity.

This development highlights the company's proactive approach to tackling complexity in international IoT management, making it a strong contender in the evolving global connectivity ecosystem.

In February 2025, Esim Go launched an early access







programme for emerging UK MVNOs, inviting them to capitalise on its global eSIM infrastructure.

This initiative empowers new mobile virtual network operators with streamlined access to international mobile connectivity and a chance to test Esim Go's robust digital platform. It positions the company as a key enabler in democratising mobile services for niche and regional providers.

The move not only supports market entry for smaller players but strengthens Esim Go's influence in the rapidly expanding eSIM and virtual operator landscape.





in LinkedIn

Fleet Complete is driving innovation in telematics with its support of Powerfleet's Unity™ platform rollout in partnership with TELUS.

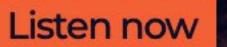
Launched in Q1 2025, this Al-driven solution enhances in-warehouse logistics by integrating intelligent sensors and analytics. This strategic deployment underscores Fleet Complete's commitment to smart fleet and asset management. It enables real-time decision-making, improves safety, and drives operational efficiency for supply chain operators.

By embedding AI across logistics environments, Fleet Complete is shaping the next frontier of connected mobility and warehouse automation.



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Orbcomm is tackling evolving cargo theft risks with advanced trailer telematics. In a January 2025 feature, the company emphasised the rising sophistication of theft tactics and the need for proactive asset protection.

Its solutions offer real-time visibility, geofencing, and remote access control to bolster supply chain security. This focus reflects Orbcomm's ongoing commitment to innovation in logistics technology.

As theft challenges intensify globally, Orbcomm's technology plays a critical role in safeguarding freight, making it a pivotal player in connected fleet security.

Doodle Labs continues to push the boundaries of wireless

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connectivity with the release of its Ultra Long Range White Paper in early 2025.

The paper showcases innovations in private wireless mesh networks for industrial and defence applications. With enhancements in signal propagation and throughput, the technology supports operations in complex and extendedrange environments.

This advancement positions Doodle Labs as a leader in robust, high-performance communications, essential for mission-critical scenarios and next-generation connected infrastructure.





in LinkedIn

In February 2025, Trilliant and Samart Telcoms marked a key milestone in their partnership by successfully delivering advanced metering infrastructure for Thailand's Provincial Electricity Authority.

The deployment is part of a broader effort to modernise Thailand's energy grid with smart metering solutions. Trilliant's technology facilitates real-time data collection and grid optimisation, supporting national sustainability and efficiency goals.

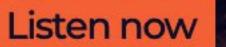
This achievement illustrates the company's international growth and its instrumental role in powering smart energy

transitions across emerging markets.



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According to Opensignal's April 2025 report, ultrafast broadband ISPs in the UK are now more reliable than their superfast counterparts.

This research offers valuable insight into real-world broadband performance, reinforcing Opensignal's reputation as a leading authority in network analytics. By delivering independent, data-driven reports, Opensignal empowers consumers, regulators, and telecom operators to make informed decisions.

This latest study also positions the company as a trusted voice in connectivity benchmarking, critical to shaping broadband infrastructure and service delivery across the UK.

Digi International unveiled significant enhancements to its Digi Navigator platform in March 2025, introducing advanced diagnostics, Al-driven insights, and centralised configuration tools.





These upgrades simplify IoT device management, improving scalability and support for global deployments. With these developments, Digi strengthens its position as a vital enabler of intelligent edge connectivity.

The new features address growing demand for robust, userfriendly IoT infrastructure and reinforce Digi's reputation for delivering practical innovation that supports enterprise-level digital transformation.

willow



in LinkedIn

Willow announced a leadership transition in January 2025, with founder Joshua Ridley stepping into the role of Chief Growth Officer and former COO Bert Van Hoof taking over as CEO.

The change aims to accelerate the company's global growth and drive its vision for digital twin technology in the built environment. This evolution in leadership underscores Willow's maturity and ambition in the smart infrastructure space.

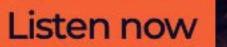
It sets the stage for future innovation as Willow continues to pioneer data-driven solutions that enhance the performance

and sustainability of physical assets.



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